

Id	Question	Topic	Section	Answer
1	<p>1) Is the proposal opening public (may vendors attend?) No</p> <p>a. Will proposing vendor's names be available? Yes</p> <p>b. Will City of Memphis provide a bid tab including bidder names & bid prices to a toll free fax in response to vendor written request following the opening? No</p> <p>c. If not after the opening, when do vendor(s) proposal pricing become public record? After the Award has been made</p> <p>d. If not after the opening, when do the entire vendor proposals become public record? After the Award has been made</p>	General		<p>1) Is the proposal opening public (may vendors attend?) No</p> <p>a. Yes</p> <p>b. No</p> <p>c. After the Award has been made</p> <p>d. After the Award has been made</p>
2	<p>2) This RFP reflects "Prepared By: Information Services Closing Date for Proposals: December 11th Proposals Accepted at Attn: Purchasing Agent Offender Tracking Bracelet Equipment and Services 125 N. Main Street, Suite 354 Memphis, TN 38103 E-Mail Inquires: ciorequests@memphistn.gov " Information Services appears to have prepared the RFP and be the entity fielding enquiries however, proposals are to be submitted to the City Purchasing Agent. We have several questions here:</p> <p>a. Please confirm who has oversight and administrative authority of this RFP and the process?</p> <p>b. If the City elects to invite providers in for presentations and demonstrations as part of this RFP, will the City ensure all members of the evaluation committee attend each session? Purchasing/ACS?</p>	General		<p>The Information Services department will be handling all administrative authority rights of this RFP.</p>
3	<p>3) Are vendor communications directly with members of the Memphis Police Department authorized or prohibited prior to the Intent to Award?</p>	General		<p>Prohibited</p>

Id	Question	Topic	Section	Answer
4	<p>4) RFP item 1.0 calls out “The Memphis Police Department is planning to deploy approximately fifteen hundred (1,500) one piece offender tracking devices to Criminal Justice/Law-Enforcement agencies in six counties in three states. The states and counties involved are;</p> <ol style="list-style-type: none"> 1. Tennessee – Lauderdale, Tipton, Fayette and Shelby Counties 2. Arkansas – Crittenden County 3. Mississippi – Desoto County” <p>Additionally, RFP item 3.1.1.3.a calls out “MPD anticipates purchasing 1500 devices. Vendor must provide pricing range for additional devices using a tiered pricing schedule.”</p> <p>Question, The “1,500” volume is half that was listed in the prior Memphis RFP for this project that called out “(3,000) one piece offender tracking devices” – Can the City share with us any known reason why the volume of units been reduced to half? With regard to “Vendor must provide pricing range for additional devices using a tiered pricing schedule” what is the maximum potential number of units that the City sees possible?</p>	Overview of Work	1	The city will not provide reasons for the reduction. There is no set amount on the maximum number of devices that may be purchased.
5	Question, to enable vendors to calculate production timing and pricing, can you please define the delivery schedule in detail using volumes per month until deliveries are completed?	Delivery Time	2.6	No
6	Can you please confirm the amount of funding for the first 12 months and if future funding has been confirmed for subsequent years? In addition, can you please confirm the funding source for subsequent years of the contract?	Term of Contract	1.3	We will not confirm funding amounts. The funding for the first twelve months is Federal grant funding. Subsequent years of funding will be a local budgetary request.

Id	Question	Topic	Section	Answer
7	<p>i. Are any of the 1,500 devices required by this RFP to serve “Agencies Affiliates (Fed, State, Local and Private Sector)” or are they all for City of Memphis? Initial approximately 1000 will be primarily in Memphis & Shelby County. The next approximately 500 devices will be issued to the Agency Affiliates.</p> <p>ii. If to serve “Agencies Affiliates” please define specifically how many are for City of Memphis and how many are targeted to serve “Agencies Affiliates?” See above approximate figures</p> <p>iii. If they all are for City of Memphis, how many are expected to be ordered separately for “Agencies Affiliates” See above approximate figures</p> <p>iv. Is GPS the only technology for use under this contract or, would the City be interested in receiving proposals for additional/optional technologies and services such as; Continuous Signalling RF via Landline, Continuous Signalling RF via Cellular, Voice Verification, and/or Alcohol Testing? For response purposes only one piece GPS devices will be considered but, additional technologies should be quoted separately for future possible projects</p> <p>v. What is the anticipated average length of term that each participant will be sentenced to spend on GPS for this program? Unknown</p>	Offender Tracking Bracelet Requirements	3.1.1.3	<p>i. Initial approximately 1000 will be primarily in Memphis & Shelby County. The next approximately 500 devices will be issued to the Agency Affiliates.</p> <p>ii. See above approximate figures</p> <p>iii. See above approximate figures</p> <p>iv. For response purposes only one piece GPS devices will be considered but, additional technologies should be quoted separately for future possible projects</p> <p>v. Unknown</p>

Id	Question	Topic	Section	Answer
8	<p>a. Presently the due date for proposals is less than one week from the submittal of questions and leaves insufficient time for answers to be received, considered, and factored into proposals. Responses to these questions are essential and directly related to our company's ability to understand the RFP requirements and submit a compliant proposal. As such, will City of Memphis provide an extension to allow at least two (2) full weeks from posting of the answers until the proposal due date?</p> <p>b. What is the anticipated date for "Oral Presentation by Vendors, if the City requires Oral Presentations?"</p> <p>c. If the City elects to conduct "Demonstration" What are the anticipated dates for "Demonstrations"?</p> <p>d. What is the anticipated date for notification that a vendor has been selected?</p> <p>e. When is the anticipated date for Notice of Intent to Award?</p> <p>f. What is the City' anticipated target date for Commencement of Contract/Services?</p>	Schedule of Activities	1.2	<p>a. No</p> <p>b. The city may opt to NOT have oral presentations</p> <p>c. Optional at City's discretion. Vendor will receive a two week notice.</p> <p>d.TBD</p> <p>e. TBD</p> <p>f. TBD</p>
9	<p>6) RFP item 2.3 calls out "Account Manager and Location...The Vendor will assign a dedicated Account Manager to service this account. Regarding the wording "dedicated" is this position prohibited from servicing other accounts in Tennessee in addition to City of Memphis?</p>	Account Manager and Location	2.3	<p>In this instance dedicated simply means one point of contact.</p>

Id	Question	Topic	Section	Answer
10	<p>3.1.a calls out “New Equipment. The devices must be newly manufactured equipment under warranty” may prohibit the City from evaluating potential cost savings (“the most reasonable price” per 3.1.b) available through certified reconditioned equipment. Amending this language would enable the City to evaluate both equipment approaches and award the one that they deem best overall. To enable the City’s opportunity to evaluate both newly manufactured as well as certified reconditioned equipment and score each accordingly, will the City please amend this requirement as follows?</p>	Equipment Requirements	3.1	No.
11	<p>RFP item 3.1.f calls out “Spare Equipment. An inventory of offender tracking equipment must be furnished to the City to be used as immediate replacements. This stock must be replenished as needed at no cost.” To ensure that a consistent scope and pricing format is received from all proposing vendors, we have two items here:</p> <p>a. Will the City please amend this requirement to specify the percentage of spares that must be included at no additional cost, as follows?</p> <p>b. Will the City please add an additional item to the RFP as item 3.1.1.3.j that calls out “. All pricing submitted with this proposal (regardless of whether for equipment purchase or equipment lease) shall include a percentage of onsite spares equal to fifteen percent (15%) of the units in active use on participants. The cost for spares shall be incorporated into the cost of monitoring services for the primary units under contract and at no additional cost until activated on a participant. Spares shall remain the property of, and returned to, the Contractor at expiration of this contract or earlier termination as provided for herein.”</p>	Equipment Requirements	3.1	<p>a. No</p> <p>b. No. This can be dealt with during contract negotiations. We would like to have at least 10 devices in inventory once all devices have been activated.</p>

Id	Question	Topic	Section	Answer
12	<p>9) RFP item 3.1.g calls out "Pickup and Delivery. Pickup and delivery service of equipment or supplies being purchased or of equipment requiring service must be made at the City user's location." We have several points here:</p> <p>a. Is this indicative that the Contractor is required to pay for all shipping to and from the Contractor throughout the term of the contract, regardless whether equipment is Leased or Purchased?</p> <p>b. If so, will the City please amend this requirement to clarify this, as follows?: "Pickup and Delivery. Pickup and delivery service of equipment or supplies being purchased or of equipment requiring service must be made at the City user's location. Shipping in both directions shall be at the Contractor's expense throughout the term of the contract."</p>		3.1	<p>a. We are not leasing. Contractor is required to pay shipping to and from the contractor.</p> <p>b. No</p>
13	<p>RFP item 3.1.h calls out "Training...Training shall be non recurring." To accommodate training necessitated by staff turnover, most agencies require all vendors to include an annual training session at no additional cost. Will the City please amend this as follows so that all vendors include the cost for at least one annual training session? "Training...Training shall be non recurring Vendors shall include one annual training session at no additional cost."</p>	Equipment Requirements	3.1	No
14	<p>a. Is the City requiring that all units be set to a default minimum setting to "Collect a data point at least once every minute; upload of all ten points every ten minutes"? If not, please define in detail the minimum setting for both the tracking point collection interval plus the reporting interval that the City requires as a default for all units (please reflect each in a number of minutes).</p>	Offender Tracking Bracelet Requirements	3.1.1.1	<p>This should be set as a factory default but the city must have the ability to adjust report/collection up or down based on circumstances w/o incurring additional costs.</p>

Id	Question	Topic	Section	Answer
15	Upon the basis of this being a “must” requirement, must all GPS devices incorporate assisted GPS and/or AFLT and have it turned on and fully engaged full time	Offender Tracking Bracelet Requirements	3.1.1.1	Yes.
16	2. What is the minimum interval that the City requires the assisted GPS and/or AFLT to capture location? (Example: Every 15, 30, 60 minute).	Offender Tracking Bracelet Requirements	3.1.1.1	One point every minute.
17	3. Will the City please amend this requirement to define the Assisted GPS and/or AFLT interval such as the following?: “Must have layered location technology verification; (In the absence of a GPS signal a location can still be obtained using assisted GPS or comparable technology such as AFLT-Advanced Forward Linked Tri-Lateration). Assisted GPS and/or AFLT must be fully activated on all devices at all times and capturing at the minimum rate of once every fifteen (15) minutes” and also amend the RFP evaluation criteria (RFP item 8.2 first line item) attributed to this specific feature as follows?: “Does the device incorporate cellular tower location information and satellite GPS. Vendor proposal confirms that secondary cell Tower/AFLT tracking must be fully activated on all devices at all times and capturing at the minimum rate of once every fifteen (15) minutes?”	Offender Tracking Bracelet Requirements	3.1.1.1	No.

Id	Question	Topic	Section	Answer
18	<p>a. Battery life of at least 12 hours is a rather outdated requirement – Latest technology 1-piece devices last twice this duration. Additionally, the reporting interval attributes equally to the battery life as does the interval for collecting tracking point data. To ensure the latest technology, will the City please amend this requirement consistent with the intervals set forth elsewhere in the RFP to include “Life of at least 1224 hours when collecting data at least once every minute and reporting every ten minutes.”?</p> <p>b. Early generation 1-piece GPS devices had short battery lives and offered officer replaceable batteries. This proved to reduce the watertight integrity of the device and increase officer field time performing equipment maintenance, resulting in only one vendor now offering an officer replaceable battery. All other leading vendors offer a battery rechargeable by the participant within 1 to 2 hours per day. As presently worded, this could imply “Battery...Replaceable by a supervising officer” and, with only one vendor meeting this requirement, if left as presently worded it would render this requirement needlessly restrictive to only that one vendor. To enable the City’s open evaluation and scoring of both approaches as they deem best, will the City please amend this requirement as follows amending the heading to “Battery/Device” indicating that sealed devices can be recharged or, if needed the Device can be replaced by the officer?:</p>	Offender Tracking Bracelet Requirements	3.1.1.1	<p>a. No</p> <p>b. Yes. We will amend to say that sealed devices can be recharged or, if needed the Device can be replaced by the officer.</p>
19	<p>13) RFP item 3.1.1.2.a calls out “Web based application that will function with current Internet Explorer platform;” Please define in detail – Specifically what is the City’s “current Internet Explorer platform”?</p>	Offender Tracking Bracelet Requirements	3.1.1.2	Internet Explorer 7

Id	Question	Topic	Section	Answer
20	<p>If a more cost effective and reliable solution can be offered through Monitoring Services/data hosting from a vendor owned/operated facility with data dumps at predetermined times throughout the day to existing City-owned hardware/software and unlimited City access via web based application that will function with current Internet Explorer platform, that meets all other RFP requirements that RFP item 3.1.1.2.b, will the City evaluate proposals for this approach on an equal basis with proposals for the configuration in RFP item 3.1.1.2.b? PLEASE NOTE: A "No" answer will limit the City to only evaluate an onsite host approach and, based on the uniqueness of this requirement, may also limit the number of proposals received overall. Rather, a "Yes" answer will enable the City to receive more proposals and also to evaluate and score accordingly proposals for both approaches, moreover enabling the city to consider that proposals for monitoring services/data hosting may cost less overall for the anticipated contract term.</p>	Offender Tracking Bracelet Requirements	3.1.1.2	This item will not be amended.

Id	Question	Topic	Section	Answer
21	<p>15) RFP item 3.1.1.2.b calls out “Application and GPS data must reside at a City facility on City owned hardware; data will be housed in SQL server database” We have several questions here:</p> <p>a. Is the “City facility” the MPD RTCC? If not, please define the name, address, specific division of the city overseeing that “City facility”</p> <p>b. With regard to “on City owned hardware; data will be housed in SQL server database”:</p> <p>i. Is this “City owned hardware” already owned by the City or will it be purchased new?</p> <p>ii. Will this “City owned hardware” be used for other applications too or dedicated exclusively for the purpose of this GPS configuration? The City intends to use a dedicated server.</p> <p>iii. Is this “SQL server database” already owned by the City or will it be purchased new? The SQL Server Database is already owned by the City.</p> <p>iv. Will this “SQL server database” be used for other applications too or dedicated exclusively for the purpose of this GPS configuration?</p>	<p>Offender Tracking Bracelet Requirements</p>	3.1.1.2	<p>A. The facility is the Real Time Crime Center. i.</p> <p>Existing hardware</p> <p>ii. The City intends to use a dedicated server iii.</p> <p>The SQL Server Database is already owned by the City iv.</p> <p>The SQL Server Database will be used for other applications related to this project.</p>

Id	Question	Topic	Section	Answer
22	<p>c. RFP item 3.1.1.2 calls out “Software Requirements” we do not see any requirement for a web application that will function with the current version of Microsoft Internet Explorer with updates as necessary. A simpler 'viewer' version will be supplied for Internet Explorer Windows Mobile 6.0 or greater devices. An added enhancement would be if the web app functioned on a desktop browser Firefox and/or the mobile browser Opera. Contractor should be prepared to provide technical assistance to MPD (consultation & documentation) regarding how MPD may retrieve data for use in third party products or applications.”</p> <p>Question, Can you confirm if this will or will not be a requirement for this RFP?</p>	Offender Tracking Bracelet Requirements	3.1.1.2	Correct. It is not a requirement but may be requested in contract negotiations

Id	Question	Topic	Section	Answer
23	<p>RFP item 3.1.1.3.b calls out “Monthly cost per device pricing is to include airtime, licensing, taxes, fees, and warranty per day per device when activated. This does not include device cost.” To ensure that a consistent scope and pricing format is received from all proposing vendors, we have several questions and requests for clarification here:</p> <p>a. Is “airtime” referring to cellular service costs?</p> <p>b. Per the language “Monthly cost per device pricing is to include airtime, licensing, taxes, fees, and warranty per day per device when activated. This does not include device cost” The terms “Monthly cost”, “per day per device”, and “when activated” Is the City requiring pricing for monitoring services/data hosting that is inclusive and charged per unit, per day-when-in-use and invoiced monthly in arrears? If not, please define in detail what is intended?</p> <p>c. For Purchased equipment one year “warranty” is included in the equipment purchase price then extended warranty for years 2+ is commonly charged annually in advance at the beginning of each renewal year (addressed by RFP item 3.1.1.3.e Annual Device Maintenance). For Leased equipment “warranty” is included in the daily monitoring rate. To ensure consistency in scope and pricing format from all proposing vendors, will the City please amend this item as identified below?</p> <p>“Pricing for Monitoring Services shall be priced per unit, per day-when-in-use, invoiced monthly in arrears,Monthly cost per device pricing is to and include airtime/cellular costs, licensing, taxes, fees, (and warranty if proposing an equipment Lease), per day per device when activated. This does not include device cost.”</p>	Offender Tracking Bracelet Requirements	3.1.1.3	<p>a. Yes</p> <p>b. Pricing for monitoring services/data hosting is not requested since the city will be providing these services.</p> <p>c. Pricing for monitoring services/leased equip is not requested</p>
24	<p>On the last City of Memphis RFP for this same project, the proposed final contract was written to charge the City for monitoring services yearly and/or monthly in advance regardless of utilization. Upon the basis of RFP requirement 3.1.1.3.b, will the City reject proposals that include pricing for monitoring services charged yearly and/or monthly in advance regardless of utilization?</p>	Offender Tracking Bracelet Requirements	3.1.1.3	<p>Yes Pricing for monitoring services is not requested</p>

Id	Question	Topic	Section	Answer
25	17) RFP item 3.1.1.3.c calls out “No daily airtime cost when the device is not active.” Upon the basis that RFP item 3.1.1.3.b confirms airtime is charged only for active units, isn't this item redundant? If not, will the City please define it in greater detail? If so can item 3.1.1.3.c be deleted as it is redundant with item 3.1.1.3.b?	Offender Tracking Bracelet Requirements	3.1.1.3	No
26	18) RFP item 3.1.1.3.d calls out “Web-Server Licensing/Annual Maintenance.” As an industry standard, “Licensing/Annual Maintenance” would apply only for proposals to deliver an onsite host/server. Proposals for monitoring services/data hosting, web based access, and routine data dumps from the contractor’s monitoring center facility commonly include costs for “Licensing/Annual Maintenance” included in the monitoring services when-in-use pricing. As such, is it correct that vendors proposing monitoring services, web based access, and routine data dumps from the contractor’s monitoring center facility would price this item as “\$0.00” or “included in monitoring services” in response to this item?	Offender Tracking Bracelet Requirements	3.1.1.3d	The City is not interested in Monitoring Services.
27	19) RFP item 3.1.1.3.e calls out “Annual Device Maintenance-should be listed separately and the scope of maintenance should be detailed.” For Purchased equipment one year “warranty” is included in the equipment purchase price then extended warranty for years 2+ is commonly charged annually in advance at the beginning of each renewal year (addressed by RFP item 3.1.1.3.e Annual Device Maintenance). For Leased equipment “warranty” is included in the daily monitoring rate. Upon this basis, is it acceptable that vendors proposing equipment Lease would price this item as “\$0.00” or “included in monitoring services” in response to this item?	Offender Tracking Bracelet Requirements	3.1.1.3e	The City is not interested in Leased Equipment.

Id	Question	Topic	Section	Answer
28	<p>20) RFP item 3.1.1.3.f calls out “Activation/Deactivation costs should be shown separately.” To our knowledge, no vendor in the industry charges “Activation/Deactivation costs”, nor were any quoted by any vendor in response to the last City of Memphis RFP for this project. Upon this basis, to ensure that a consistent scope and pricing format is received from all proposing vendors, can this item deleted in its entirety?</p>	Offender Tracking Bracelet Requirements	3.1.1.3f	No. If it does not apply to anyone, there is no point in deleting.
29	<p>a. As part of the answers on the prior City of Memphis RFP for this project, the City directly declined “One piece must be provided” that it would NOT consider two-piece (multi-piece) GPS devices. Per RFP item 3.1.1.3.h, specifically why has the City changed its position to consider “two piece device”?</p> <p>b. The City of Memphis has strong cellular communications throughout the area targeted for this program to mitigate the need for landline communications. Multi-piece GPS configurations increase the time attributed to equipment inventory management and increase the potential for lost, damaged, stolen equipment. Upon the basis of these points and that the RFP has a requirement for assisted GPS and/or AFLT for indoor tracking, what specific programmatic need does the City have for the second piece?</p> <p>c. Upon the basis that this wording asks only for “Costs associated with a two piece device.” and, upon the basis of the robust cellular coverage throughout the City of Memphis and the target area for this contract, will the City still consider awarding solely for a one-piece GPS device?</p> <p>d. Will the City please define in detail what percentage of the overall 1,500 unit population is anticipated to have the need for this second piece?</p>	Offender Tracking Bracelet Requirements	3.1.1.3h	<p>a. The city has not changed its position</p> <p>b. The City may opt to use a two piece device in limited situations in the future. The first 1500 devices will all be 1 piece devices.</p> <p>c. Yes</p> <p>d. The City may opt to use a two piece device in limited situations in the future. The first 1500 devices will all be 1 piece devices.</p>

Id	Question	Topic	Section	Answer
30	RFP item 3.4 calls out "Invoice Format & Date. The invoices for City will be presented monthly as a paper invoice and an accompanying electronic data file, in CSV format, documenting charges for the same period." Please confirm if an excel format would be acceptable?			Confirmed. Excel format will be acceptable.
31	RFP item 7.0 item 5 calls out "Cost Table" Is this "Exhibit 1 IMPLEMENTATION COSTS FOR TRACKING BRACELETS"? If not, will you please define in detail the Cost Table? Purchasing/ACS?			
32	24) RFP item 7.1.1 calls out "Cover Letter, Corporate Introductions and Company Background This section shall comprise no more than four (4) pages..." and this is followed by 12 items labeled a through l. May the letter be four or fewer pages and reference where in the proposal that the balance of this required information can be located?	Response Prepartation	7.1.1	No
33	a. Who will oversee the chair the evaluation committee and scoring sessions? (CIO? City Purchasing Agent? Other?)	General		The Information Services department will be handling all administrative authority rights of this RFP.

Id	Question	Topic	Section	Answer
34	<p>b. The first criteria calls out “Does the device incorporate cellular tower location information and satellite GPS?” attributing five percent (5%) of the overall RFP evaluation and award criteria to this one feature As identified in question 12 herein, Intervals for capturing assisted GPS and/or AFLT also determine telecommunications costs to vendors and thus impact proposal price and devices without AFLT capabilities may require a second in home component that adds additional cost of the device. Most vendors offer variable Assisted GPS and/or AFLT rate plans on the same device and moreover, because a vendor states that they “have the capability for Assisted GPS and/or AFLT” does NOT guarantee the customer that it is turned on and functioning at all times, on all units. (Unless specified certain vendors discuss their device having AFLT capability but, unless the RFP specifies an AFLT interval, the vendor leaves this feature turned off as a cost cutting measure.) To committee members confirm that all vendors have this feature is fully activated and meeting the rate plan intervals specified by the RFP, will the City please amend this requirement as follows?: “Does the device incorporate cellular tower location information and satellite GPS. Vendor proposal confirms that secondary cell Tower/AFLT tracking must be fully activated on all devices at all times and capturing at the minimum rate of once every fifteen (15) minutes?”</p>	Evaluation Criteria	8.2	b. No
35	<p>c. Are the same committee members who evaluate the technology proposals elements also the same committee members who evaluate the pricing? Yes</p> <p>d. Are the technical proposal and the price proposal evaluated conterminously? If not, which one is evaluated first?</p>	Evaluation Criteria	8.2	c. Yes d. Everything is evaluated together.

Id	Question	Topic	Section	Answer
36	<p>i. Please define in detail - What steps and calculations will the City use to equate the prices provided in response to Exhibit 1 into the 30% evaluation criteria points?</p> <p>ii. The City has added a listing of eight (8) items under RFP item 3.1.1.3 "Costs" yet, none of these are called out Exhibit 1 Cost Table. To ensure that a consistent scope and pricing format is received from all proposing vendors, will the City please replace Exhibit 1 with the Amended Exhibit 1 attached hereto that provides line items for proposal submission of all the specific "Cost" elements specified in RFP items 3.1.1.3a thru i and also provides a basis for calculating the total project cost for Lease versus Purchase?</p> <p>iii. As worded, the evaluation criteria for cost is subjective to each evaluation committee members "judgment" (Example: As part of the prior City of Memphis RFP for this project, different committee members scored this criteria differently for the same vendor.) RFP evaluation of "Cost" should calculate the Total Project Cost for the contract term and provide the maximum possible points to the bidder with the lowest Total Project Cost then assign other bidders a proportional number of points calculated based on the ratio of each bidder's Total Project Cost in proportion to the lowest bidder's Total Project Cost. Will the City please amend the "Cost and terms" evaluation criteria as follows? "In the City's judgment, are the Respondent's cost and terms consistent with current market pricing? Each bidder's Total Project Cost shall be calculated using the table on Exhibit 1. The Bidder with the lowest Total Project Cost shall receive</p>	Evaluation Criteria	8.2	<p>i. The details are listed in Exhibit 1</p> <p>iii No. The proposal will be evaluated on the TCO of the project.</p> <p>iv. Yes</p>

Id	Question	Topic	Section	Answer
37	<p>a. Do notification requirements require any interaction between the monitoring staff and participants prior to notifying officers? If so what steps – please define each?</p> <p>b. Do notification requirements require any interaction between the monitoring staff and officers (manual phone calls to office phone?, to cell phone?, to home phone?) If so what steps – please define each?</p> <p>c. Do notification requirements require monitoring center escalation of contacts until officer confirmation of receipt has been received?</p> <p>d. Regarding notification, is an acceptable method for the contractor to email notifications to officer PDA phones? (This is a common and successful approach used in many State and Federal EM programs, especially with GPS as it is the fastest, most accurate method of getting actionable violation data to the officer.)</p> <p>e. Please define in detail the medium(s) for transmission of reports (fax?, e-mail?, electronic data directly accessible by City of Memphis?, Internet exchange?)</p>	General		<p>a. Vendor Software should provide alerts to officers at the RTCC.</p> <p>B. Vendor Software should provide alerts to officers at the RTCC.</p> <p>c. The City is not interested in a Monitoring service.</p> <p>d. Monitoring and Notifications will be handled by the RTCC.</p> <p>e. Monitoring Services are not requested.</p>
38	<p>28) In addition to the automated tracking/reporting intervals, if the device offered the officer the capability to “ping” the device to instantly determine/report the participants location, approximately how many “pings” per participant per day does City of Memphis anticipate would be utilized per participant per day?</p>	General		Unknown

Id	Question	Topic	Section	Answer
39	<p>Training is an essential function as well as a significant cost for a contract of this size and scope. To enable bidders to properly prepare and budget for training, please identify what is anticipated for the following:</p> <p>a. What number of officers/users are to be trained?</p> <p>b. A listing of each location where GPS training is to be provided?</p> <p>c. The number of hours of training anticipated to be provided to each agent involved in GPS?</p> <p>d. Will training occur at City of Memphis facilities? Yes</p> <p>e. Does each of these City of Memphis facilities where training will occur have computers with internet access for trainees?</p> <p>f. At what regularity is training requested that must occur within 24 hours of request?</p>	General		<p>a. See 3.1h</p> <p>b. To be determined. There will be no more than two locations within one mile of 201 Poplar Ave, Memphis, TN. C.</p> <p>The City can not determine how long it takes to train in the use of your equipment. d.</p> <p>yes</p> <p>e. yes</p> <p>f. See 3.1h</p>

Id	Question	Topic	Section	Answer
40	<p>To ensure performance and protect City of Memphis from expenses related to non-performance, will City of Memphis please add the requirement to the RFP for a performance bond, such as the following?:</p> <p>“PERFORMANCE BOND Before a contract is signed or purchase order issued, the successful bidder shall, furnish surety satisfactory to City of Memphis in an amount not less than the annual contract price (calculated based on 1,50 units X the unit/day rate X 365 days), for the faithful performance of the contract, with the additional obligation that the bidder shall promptly pay all persons supplying the bidder labor or material in the performance of work provided for the bidder in the contract. Such performance and payment bond shall be furnished to City of Memphis within ten days after the date of the award. Failure on the part of a bidder to furnish such bond in the time stated shall result in the award and bid being rejected.”</p>	General		No

Id	Question	Topic	Section	Answer
41	<p>a. If the bid identifies a Prime Contractor and Subcontractor relationship, will City of Memphis consider the cumulative mutual experience of the both the Prime Contractor and Subcontractor for the bid evaluation?</p> <p>b. If the bid identifies a Prime Contractor and Subcontractor relationship, is City of Memphis's bid evaluation and award acceptable as written consent from the City of Memphis?</p> <p>c. If NOT, please define the process in detail that vendors planning to propose in such a configuration can take in advance to achieve written consent from the City of Memphis?"</p> <p>d. Will City of Memphis consider for award of this contract to a bid submitted as a joint venture of two companies?</p>	General		This question does not provide enough information to provide a proper response.
42	This subsection only addresses the need for a dedicated account manager. Please clarify if the Memphis Police Department has preference for the location of the dedicated the account manager.	Contract Scope	2	No preference

Id	Question	Topic	Section	Answer
43	<p>Many vendors offer a highly secure online Central Information System accessible 24 hours a day, 365 days per year by authorized supervising officers from any computer with high speed Internet access. Vendors simply house the data for an agency and claims no ownership or rights to the data in any sense. Vendors also have at least one redundant site for all offender and monitoring data. This set up eliminates the need for agency to allocate sufficient space, security and HVAC requirements for a system that is outside its IT network. Having offender and monitoring data stored on the vendor's premises or off-site location also provides additional security and backup for the MPD's data. Please clarify if the MPD would allow the following scenario to meet this specification: vendors build an interface with the MPD's existing Offender Management System, so all offender and monitoring data migrates from the vendor's Central Information System to the MPD's system either on a streaming basis or in scheduled data dumps.</p>	Offender Tracking Bracelet Requirements	3.1.1	Not acceptable

Id	Question	Topic	Section	Answer
44	<p>The requirement for a supervising officer to replace the monitoring device's battery creates a vulnerability in the device's long-term functionality. If the replacement battery is installed improperly, the device will not function. If the case is not properly sealed, the internal electronics are vulnerable to the seepage of liquids. Having the ability to open the case to replace the battery also creates vulnerabilities to the offender successfully tampering with the device and for the seal to weaken and ultimately allow liquids to seep in and damage the internal electronics. Furthermore, this requirement for a one-piece device severely hampers competition as the leading manufacturers of one-piece devices do not have a field- replaceable battery.</p>	Offender Tracking Bracelet Requirements	3.1.1	A device w/ internal battery will be considered. List replacement costs
45	<p>We respectfully request an amendment to the solicitation to allow vendors to include the price of leasing hardware and software in addition to the price for purchasing the same.</p>	Purchase Obligation	3.6	Leases will not be accepted

Id	Question	Topic	Section	Answer
46	<p>We need clarification on several aspects of this specification when the solicitation clearly states the MPD wants to receive proposals for a one-piece GPS monitoring device.</p> <p>(a) Please clarify if the MPD wants pricing for a two-piece GPS monitoring device and not a radio frequency monitoring device.</p> <p>(b) Please clarify the functionality specifications for the said two-piece monitoring device.</p> <p>(c) Please clarify the MPD's need for a two-piece monitoring device and under what circumstances does the agency envision needing such equipment.</p>	General		<p>a. GPS Only</p> <p>b. Unknown</p> <p>c. In the grant phase of this project only one piece devices will be used. We envision a possible need for two piece devices in limited circumstances.</p>
47	<p>Please clarify if vendors should include Exhibit B, Pricing Sheet/Payment Provisions in this section with the cost table in Exhibit 1, Implementation Costs for Tracking Bracelets.</p>	Response Preparation	7.1	<p>Yes please include Exhibit B: Pricing Sheet/Payment Provisions.</p>
48	<p>Please clarify where in a vendor's proposal is Exhibit A to be placed. Please also clarify what information vendors are to provide in Exhibit A. that is different from Section 3. Response.</p>	General		<p>Please place Exhibit A right before Exhibit B in this proposal.</p>
49	<p>Please clarify if vendors are to submit Exhibit C with their proposals.</p>	General		<p>Yes please include Exhibit C with your proposals.</p>
50	<p>Please clarify where vendors are to acknowledge and agree to the Living Wage Ordinance in their proposal.</p>	General		<p>In response to Exhibit D give affirmation of agreement</p>
51	<p>Please clarify if the MPD will receive notifications and manage events for this GPS monitoring program. Please clarify if the MPD prefers the vendor to perform this service.</p>	General		<p>MPD will do all monitoring and processing of alerts</p>

Id	Question	Topic	Section	Answer
52	Please clarify if the MPD supervising officers will install and remove equipment from offenders enrolled in the GPS monitoring program.	General		Shelby Co Pre Trial Services will handle
53	Please identify which if any of the following additional equipment and services the MPD has interest or need for: (a) hybrid/on-demand GPS monitoring, (b) passive GPS monitoring, (c) domestic violence victim device, (d) alcohol monitoring, (e) radio frequency monitoring.	General		In the grant phase of this project only one piece devices will be used. We envision a possible need for other solutions in limited circumstances.
54	Please clarify if the MPD currently uses or will use for the contract resulting from this solicitation a Monitoring Center or Central Command Center that receives notifications for events and performs some management of the events before notifying the assigned supervising officer of the event.	General		MPD will use its own Monitoring Center
55	Please specify the pricing formula used by the City of Memphis to determine the selection of the final award winner.	General		The City of Memphis will determine the best price based the TCO of the devices.
56	2. Does the pricing formula include a combination of active, passive and not-in-use rates?	General		Active only. There should be no charges when not in use (3.1.1.3c)
57	Is it acceptable if the trace points are collected and uploaded every minute instead of the data being uploaded every ten minutes?	Offender Tracking Bracelet Requirements	3.1.1.	1: 10 is a 'default' rate w/ the city having the ability to adjust the collection rate up or down. We do not want to be locked into one rate. We desire the ability to adjust the rate without additional charge.
58	Is it acceptable that the device's battery is internal and does not require replacement by officers?	General		We will amend to say that sealed devices can be recharged or, if needed the Device can be replaced by the officer.
59	Why is there a request for two-piece equipment pricing (item "h" on bottom of page 8) when the RFP specifically states that the City is looking for a one-piece device?	General		The city may elect to utilize a two piece device in very limited circumstances after the first 1500 devices are deployed.
60	Please clarify what "dispatch" means in this context – does it mean the dispatching of an onsite technician, or merely telephone support?	General		telephone support

Id	Question	Topic	Section	Answer
61	<p>In regards to Page 15, Items 6.9: Inquiries – “...written responses to all properly presented questions will be provided at least 24 hours prior to proposal closure...</p> <p>Based on this statement, it is apparent the City has the ability to respond to questions 24 hours before proposal deadline, however this theory is conflicted in Item 6.10: Prohibitions to Amendments – “Once a proposal has been submitted, the City will not accept any amendments or enhancements to the proposal.”</p> <p>To give all Vendors ample time to review responses and incorporate such into proposal submittal, we hereby request the City extend the submittal date two (2) weeks from the date answered questions are posted.</p>	Inquiries	6.9	No. The City is faced with time constraints based on grant requirements.
62	<p>Through research, development and extensive experience, we have found that One Piece GPS devices with field replaceable batteries are highly susceptible to leakage issues. This becomes particularly prevalent after the device battery has been switched out several times. Most leading One Piece GPS providers avoid these issues by utilizing a welded/sealed unit assembly and an AC power adapter that connects to the bottom of the unit for charging.</p> <p>All of our One Piece GPS devices have a 2 year shelf life while providing well over 365 days in use. This eliminates the need for supervising officers to replace batteries in the field. In addition, batteries for purchased units are replaced at no additional charge to the agency and shipping will be provided at no additional cost.</p>	Offender Tracking Bracelet Requirements	3.1.1.	A device without a field replaceable battery will be considered. List replacement costs. We will amend to say that sealed devices can be recharged or, if needed the Device can be replaced by the officer.

Id	Question	Topic	Section	Answer
63	It is our understanding the City wishes to solely pay service costs to include airtime, licensing, taxes, fees and warranty when a device is "in use" or activated. In order to provide a detailed and accurate cost that includes these items, but only charge the City when a device is "in use" or activated, we need to present such information to the City in a daily rate, not monthly. Is this acceptable?	Cost		Yes
64	It is our intent to include warranty pricing in our proposed daily rate. Can the City please define the difference between "warranty" and "annual device maintenance"?	Cost		If the costs are included in the daily rate, show a zero (0) cost for Warranty and Annual Device Maintenance.
65	In regards to Page 8, Item 3: Costs – "MPD anticipates purchasing 1500 devices. Vendor must provide pricing range for additional devices using a tiered pricing schedule."	Cost		The responses will be judged on the best TCO to the City. The City wi
66	Is it the City's intent to receive detailed product information on two-piece GPS devices? If so, where does the City want this information included in the response?	Cost		For response purposes, only one piece GPS devices will be considered but, additional technologies should be quoted separately for future possible projects. The City may opt to use a two piece device in limited situations in the future. The first 1500 devices will all be 1 piece devices.
67	There are some companies in the electronic monitoring industry that support contracts similar in size to the City of Memphis, however many of these are a combination of GPS, alcohol and RF devices. Successfully supporting a large GPS contract provides challenges unique to GPS technology and requires extensive experience. Given this is specifically a GPS solicitation, it is our understanding the City interprets "experience providing similar support and services" to mean the City is interested in Vendors who currently possess contracts with at least 1,500 GPS units in use. We respectfully request you modify the language in this section to read "currently providing 1500 GPS units under a single contract"	Vendor Qualificaiton	4.1	No

Id	Question	Topic	Section	Answer
68	Each Vendor in the industry develops industry-specific pricing based on their respective company. Can the City please explain its definition of "current market pricing?" Can the City provide the source of current market pricing?	Oral Presentations	8.3	The responses will be judged on the best TCO to the City. Each vendor knows that pricing will be competitive and 'best price submitted' will weigh heavily in deliberations.
69	I am unable to locate section 1.4. Please provide section 1.4 in the City's answers to questions.	General		There is no such section.